

The Isadora Duncan Dance Awards
Financial Statement of Revenue and Expenses
For Fiscal Years 2003, 2004 and 2005

	FY 2003	FY 2004	FY 2005
Revenue			
Earned Income			
Program Advertising Sales / Izzies	\$ -	\$ 3,547	\$ 2,213
Bar Sales / Izzies	\$ -	\$ 486	\$ 648
Total Earned Income	\$ -	\$ 4,033	\$ 2,861
Contributed Income			
Zellerbach Foundation / Izzies	\$ 2,000	\$ 2,000	\$ 3,000
Voice of Dance (VOD)	\$ -	\$ 2,000	\$ 2,500
Bay Area National Dance Week (BANDW)	\$ -	\$ 500	\$ 500
Individuals / Izzies	\$ 6,130	\$ 2,100	\$ 397
In-kind/Fundraising / Izzies	\$ 300	\$ 1,956	\$ 395
Total Contributed Income	\$ 8,430	\$ 8,556	\$ 6,792
Total Revenue	\$ 8,430	\$ 12,589	\$ 9,653
Expenses			
Ceremony Production			
Yerba Buena Facilities Rental	\$ 1,586	\$ 1,272	\$ 1,655
Event Insurance	\$ -	\$ -	\$ 50
Stage Manager and Crew	\$ -	\$ 124	\$ 150
Izzies / BADA Production Manager	\$ -	\$ -	\$ 850
Food & Caterers	\$ 1,415	\$ 1,700	\$ 900
Beverages & Bar License	\$ 1,120	\$ 79	\$ 239
Musicians / Performers	\$ 300	\$ 500	\$ 700
Videographer / Photographer	\$ -	\$ 100	\$ 40
Still Slides Production & Set Up	\$ -	\$ -	\$ 438
Izzies Awards / Production Expenses	\$ 705	\$ 480	\$ 627
Total Production Expenses	\$ 5,126	\$ 4,255	\$ 5,649
Marketing/Public Relations			
Postcard Design & Printing	\$ 920	\$ 1,041	\$ 322
Postage / Labels / Copying	\$ 348	\$ 699	\$ 211
Program Design & Printing	\$ 453	\$ 3,156	\$ 1,502
Press Releases & PR Postage	\$ 322	\$ 40	\$ 122
BANDW Ad & Izzie Program Listing	\$ 315	\$ 315	\$ -
Mailings / Envelopes / Ad Rate Card	\$ 100	\$ 260	\$ 40
Sales Commissions on Ads	\$ -	\$ 709	\$ 441
Total Marketing Expenses	\$ 2,458	\$ 6,220	\$ 2,638
Administration			
Meeting Facility Rentals	\$ -	\$ 150	\$ 150
Postage	\$ -	\$ 48	\$ 24
Copying / Printing / Faxing	\$ 94	\$ 126	\$ 19
Office Supplies & Meeting Supplies	\$ 223	\$ 200	\$ 230
Parking & Local Transportation	\$ -	\$ 75	\$ -
Website & Domain Fees	\$ 260	\$ 300	\$ 300
Dancers Group Process Fees	\$ 813	\$ 660	\$ 327
Fiscal Sponsorship	\$ 155	\$ 165	\$ 165
Total Administration Expenses	\$ 1,545	\$ 1,724	\$ 1,215
Total Expenses	\$ 9,129	\$ 12,199	\$ 9,502
Net Revenue / (Deficit)	\$ (699)	\$ 390	\$ 151