

The Isadora Duncan Dance Awards  
Financial Statement of Revenue and Expenses  
For Fiscal Years 2006 and 2007

<b>Last Update:</b>	<b>FY2006</b>	<b>FY2007</b>
<b>DM: 5/31/2007</b>	<b><u>Actual</u></b>	<b><u>Actual</u></b>
<b>Revenue</b>		
<b>Income</b>		
Izzies - (Zellerbach Foundation)	\$3,000	\$5,000
Voice of Dance	\$2,500	\$2,500
BANDW	\$1,000	\$2,000
Dancers' Group	-	\$1,000
Individuals	\$2,597	\$79
In-kind Contributions (non-cash)	\$300	-
Program Ad Sales / Izzies	\$1,983	\$2,360
Bar Concession Sales	\$461	\$585
<b>Total Income</b>	<b><u>\$11,841</u></b>	<b><u>\$13,524</u></b>
<b>Total Revenue</b>	<b><u>\$11,841</u></b>	<b><u>\$13,524</u></b>
<b>Expenses</b>		
<b>Ceremony Production</b>		
Yerba Buena Facilities Rental	\$2,201	\$2,181
Event Insurance	\$150	-
Stage Manager	\$150	\$150
BADA Production Manager	\$2,300	\$2,500
Food & Caterers	\$900	\$1,233
Beverages & Bar License	\$250	\$389
Musicians/Performers	\$850	\$1,000
Videographer/Photographer	\$300	\$150
Slides Set-up	\$500	\$500
Izzies Awards/Production Expenses	\$653	\$823
<b>Total Production Expenses</b>	<b><u>\$8,254</u></b>	<b><u>\$8,926</u></b>
<b>Marketing/Public Relations</b>		
Postcard Design & Printing	\$199	\$448
Postcard Direct Mail	\$418	\$500
Program Design & Printing	\$1,100	\$1,628
Special Invites Postage/Costs	\$50	\$25
Public Relations/(non-cash)	\$200	-
Fiscal Agent Fees on Donations	\$688	\$500
Sales Commissions/Ad Expenses	\$496	\$894
Postage/Copying/Supplies	\$169	\$191
<b>Total Marketing Expenses</b>	<b><u>\$3,320</u></b>	<b><u>\$4,186</u></b>
<b>Total Expenses</b>	<b><u>\$11,574</u></b>	<b><u>\$13,112</u></b>
<b>Net Revenue / (Loss)</b>	<b><u>\$267</u></b>	<b><u>\$412</u></b>